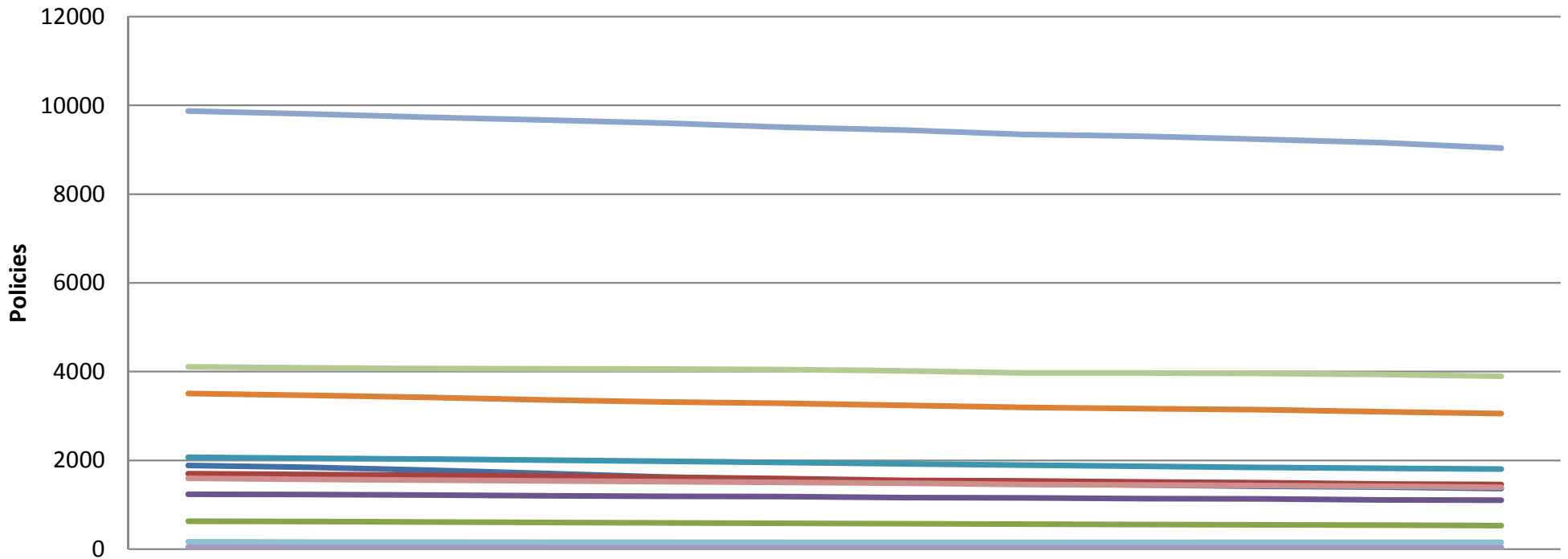


Total Policy Count (by zone as of December 2017)



	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17
— Gulf Front	1887	1845	1781	1707	1625	1566	1505	1473	1443	1417	1400	1362
— Zone 1 Baldwin	1701	1683	1667	1646	1618	1588	1552	1536	1515	1496	1471	1458
— Zone 1 Mobile	626	622	613	603	592	578	569	562	559	553	544	533
— Zone 2 Baldwin	1234	1232	1222	1202	1193	1182	1160	1155	1138	1130	1111	1104
— Zone 2 Mobile	2069	2045	2031	2006	1983	1947	1919	1890	1869	1845	1820	1802
— Zone 3 Baldwin	3507	3468	3421	3359	3315	3284	3241	3192	3164	3140	3094	3056
— Zone 3 Mobile	9871	9806	9731	9666	9598	9506	9440	9346	9301	9235	9161	9037
— Zone 4 Baldwin	1598	1575	1555	1536	1518	1502	1483	1459	1444	1431	1414	1394
— Zone 4 Mobile	4107	4087	4068	4064	4062	4042	4015	3968	3968	3960	3933	3894
— Zone 5 Baldwin	46	46	43	44	44	44	43	43	42	42	42	42
— Zone 5 Mobile	163	162	157	155	156	155	152	152	154	154	154	154