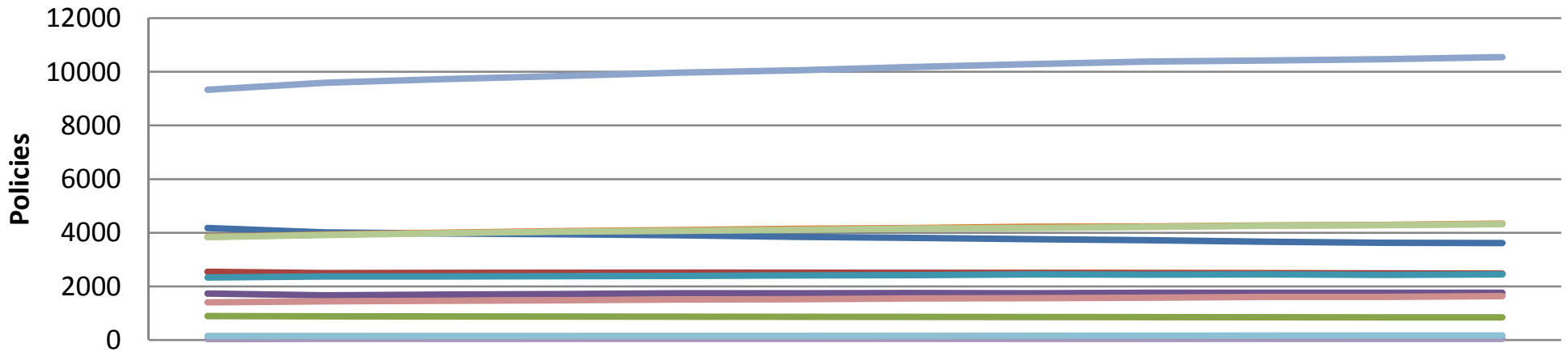


Total Policy Count (by zone as of December 2014)



	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
— Gulf Front	4179	4013	3971	3947	3906	3852	3807	3758	3719	3662	3626	3614
— Zone 1 Baldwin	2543	2496	2495	2508	2519	2512	2521	2495	2495	2500	2485	2474
— Zone 1 Mobile	898	884	878	873	875	866	866	856	855	852	849	843
— Zone 2 Baldwin	1739	1670	1697	1717	1745	1749	1758	1747	1761	1763	1761	1768
— Zone 2 Mobile	2333	2369	2373	2378	2394	2408	2419	2447	2442	2450	2433	2449
— Zone 3 Baldwin	3845	3936	3999	4058	4100	4147	4181	4224	4231	4270	4296	4340
— Zone 3 Mobile	9331	9593	9728	9845	9967	10051	10181	10292	10381	10419	10469	10544
— Zone 4 Baldwin	1410	1447	1465	1481	1508	1522	1552	1562	1584	1606	1612	1634
— Zone 4 Mobile	3836	3917	3984	4046	4066	4110	4162	4180	4212	4259	4281	4319
— Zone 5 Baldwin	36	41	41	43	43	44	43	43	44	45	46	47
— Zone 5 Mobile	151	152	153	154	156	157	160	161	164	170	168	168