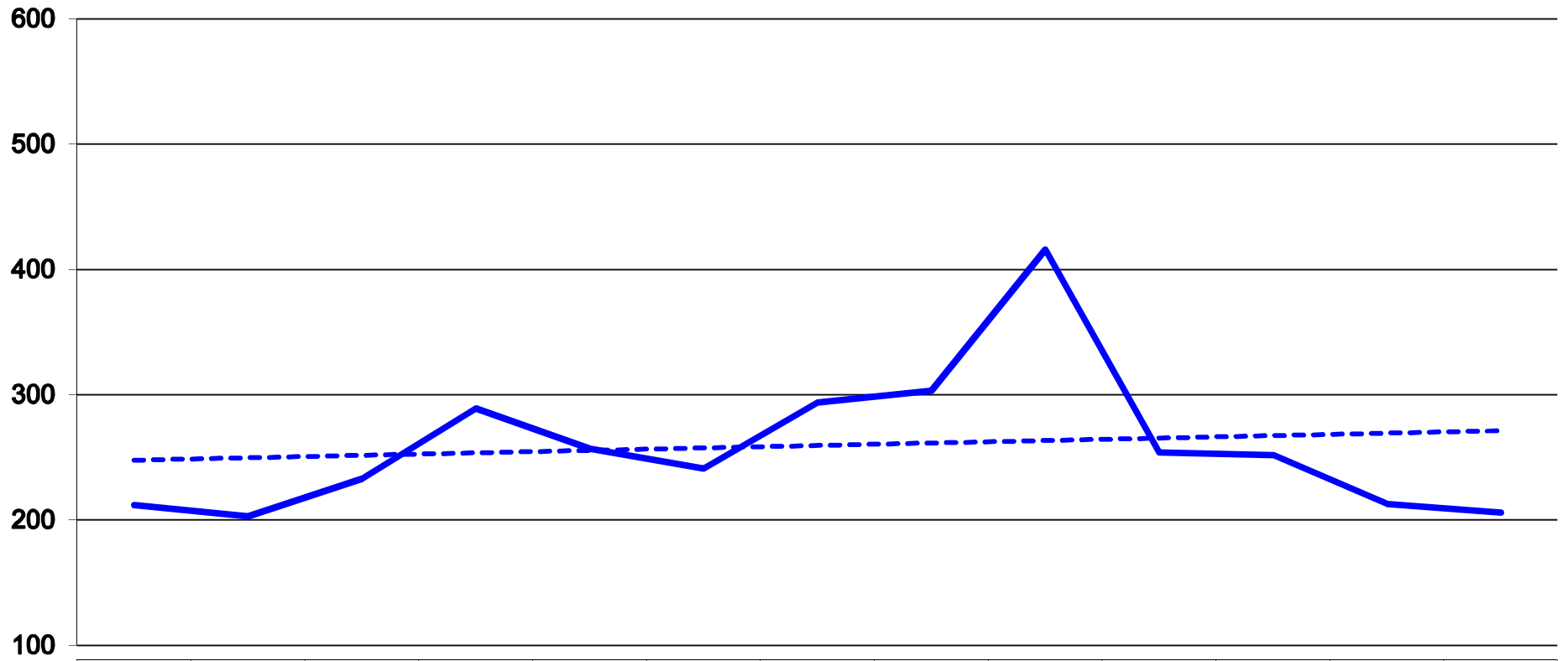


Total New Business

(as of December 2016)



	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16
Total	212	203	233	289	257	241	294	303	416	254	252	213	206