Annual Renewal Retention
(as of December 2017)

	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17
New	88%	90%	89%	89%	88%	89%	89%	88%	91%	92%	88%	84%