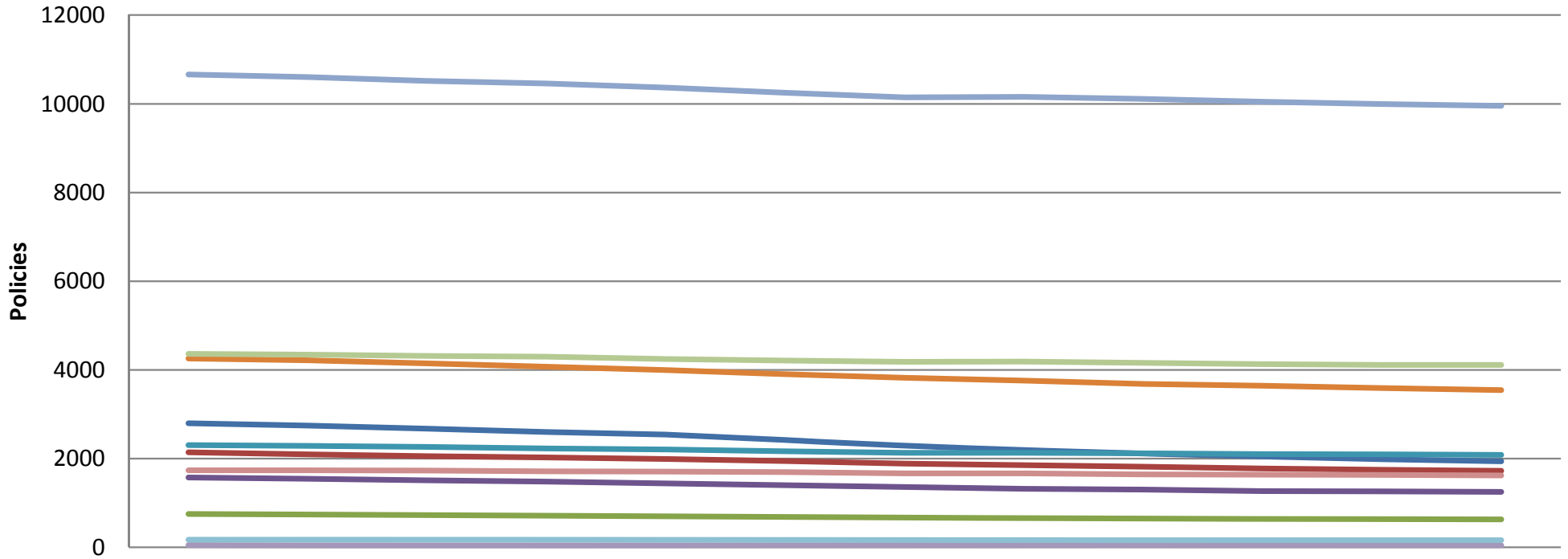


# Total Policy Count (by zone as of December 2016)



	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16
— Gulf Front	2799	2748	2679	2604	2541	2423	2296	2193	2116	2050	1988	1940
— Zone 1 Baldwin	2143	2096	2057	2025	1993	1946	1890	1852	1817	1778	1747	1727
— Zone 1 Mobile	752	741	722	714	701	689	674	658	649	639	638	630
— Zone 2 Baldwin	1573	1544	1514	1484	1441	1403	1363	1320	1301	1270	1264	1252
— Zone 2 Mobile	2306	2290	2263	2230	2205	2164	2134	2133	2120	2104	2100	2085
— Zone 3 Baldwin	4261	4218	4148	4071	3996	3905	3823	3759	3682	3647	3594	3547
— Zone 3 Mobile	10659	10603	10514	10456	10364	10252	10146	10159	10109	10044	9997	9952
— Zone 4 Baldwin	1736	1736	1730	1715	1708	1695	1671	1666	1646	1642	1632	1620
— Zone 4 Mobile	4360	4343	4315	4300	4246	4210	4184	4188	4161	4131	4112	4115
— Zone 5 Baldwin	49	45	46	47	48	48	48	49	49	48	48	47
— Zone 5 Mobile	173	174	171	169	171	167	165	163	161	162	164	160