Annual Renewal Retention
(as of December 2019)
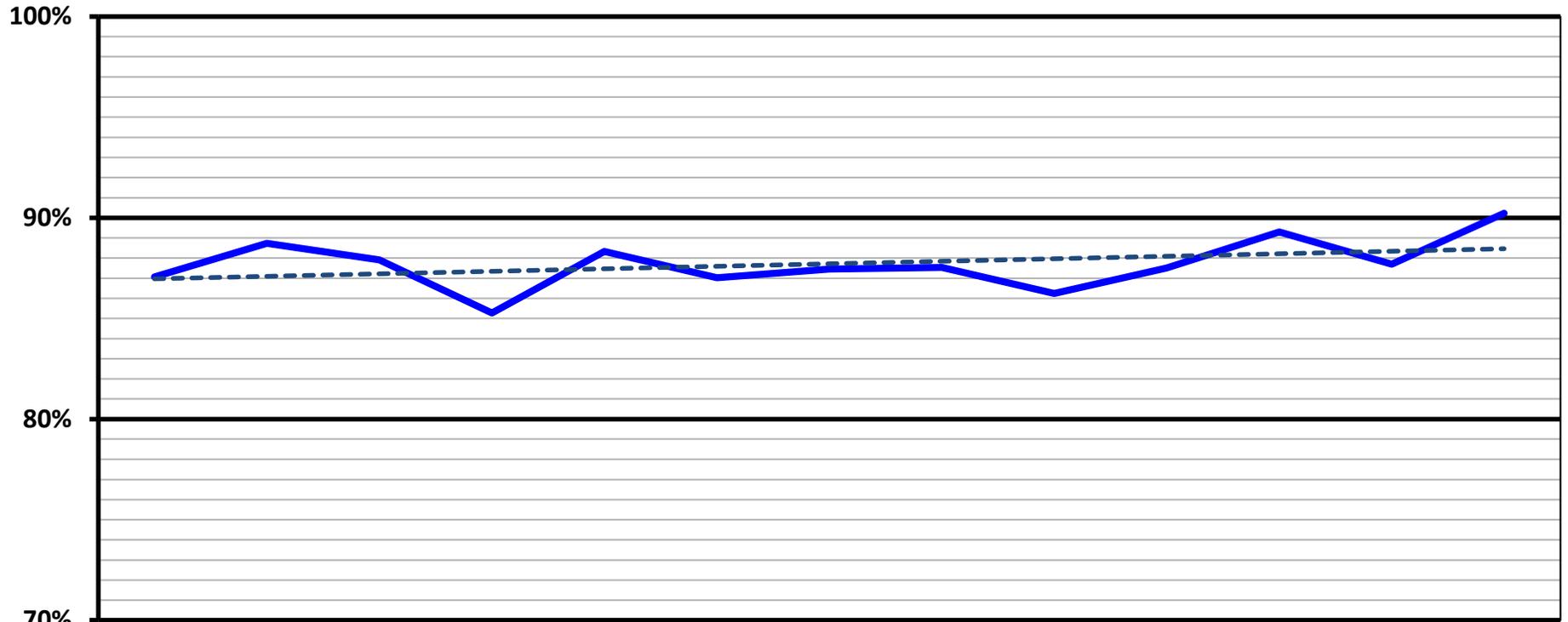
	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
New	87%	89%	88%	85%	88%	87%	87%	88%	86%	88%	89%	88%	90%