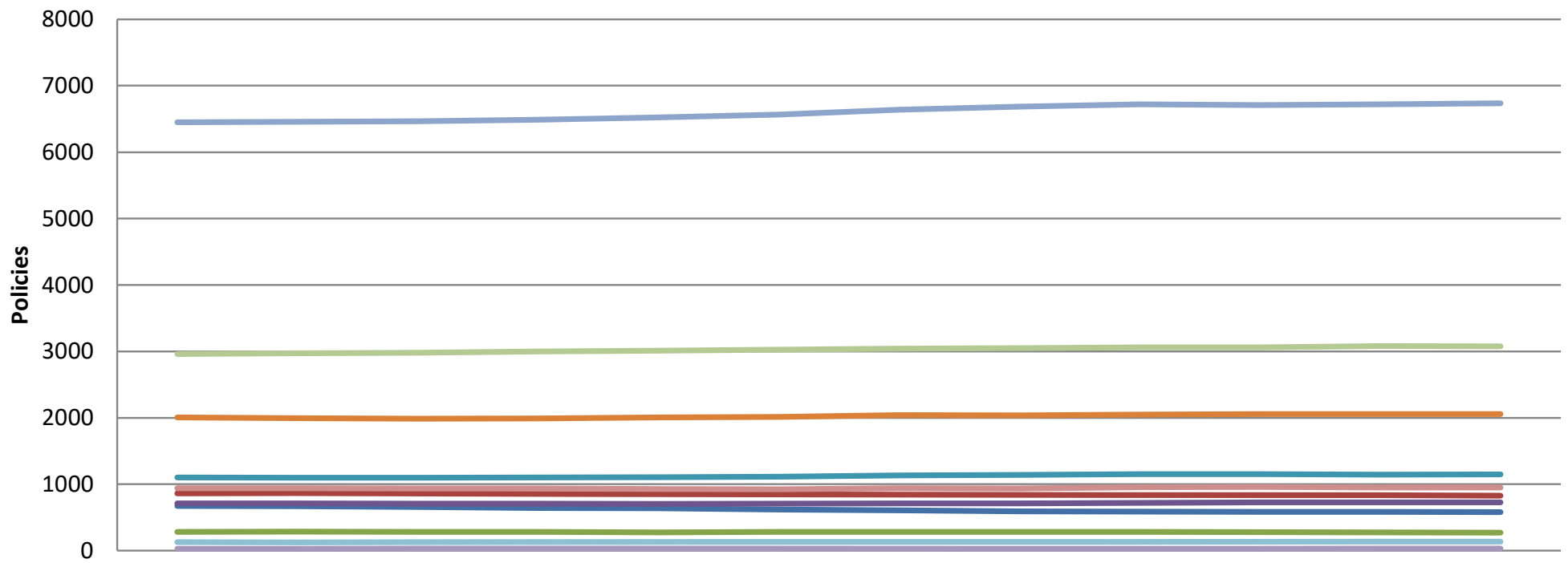


Total Policy Count (by zone as of November 2021)



	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21
— Gulf Front	674	671	658	644	638	622	608	590	588	583	582	580
— Zone 1 Baldwin	864	865	862	855	849	846	844	842	843	834	834	829
— Zone 1 Mobile	282	287	286	283	275	286	286	283	283	278	277	271
— Zone 2 Baldwin	713	714	707	708	704	709	711	713	719	725	726	728
— Zone 2 Mobile	1105	1099	1097	1101	1107	1113	1133	1141	1152	1152	1145	1148
— Zone 3 Baldwin	2007	1996	1986	1993	2004	2012	2042	2039	2053	2054	2057	2054
— Zone 3 Mobile	6449	6458	6462	6487	6522	6564	6640	6686	6723	6706	6719	6735
— Zone 4 Baldwin	941	940	938	939	930	926	941	937	956	961	950	949
— Zone 4 Mobile	2961	2969	2982	2999	3012	3028	3041	3049	3065	3065	3079	3078
— Zone 5 Baldwin	30	30	31	32	32	31	30	30	30	31	33	34
— Zone 5 Mobile	126	124	126	126	130	131	132	131	130	133	137	137