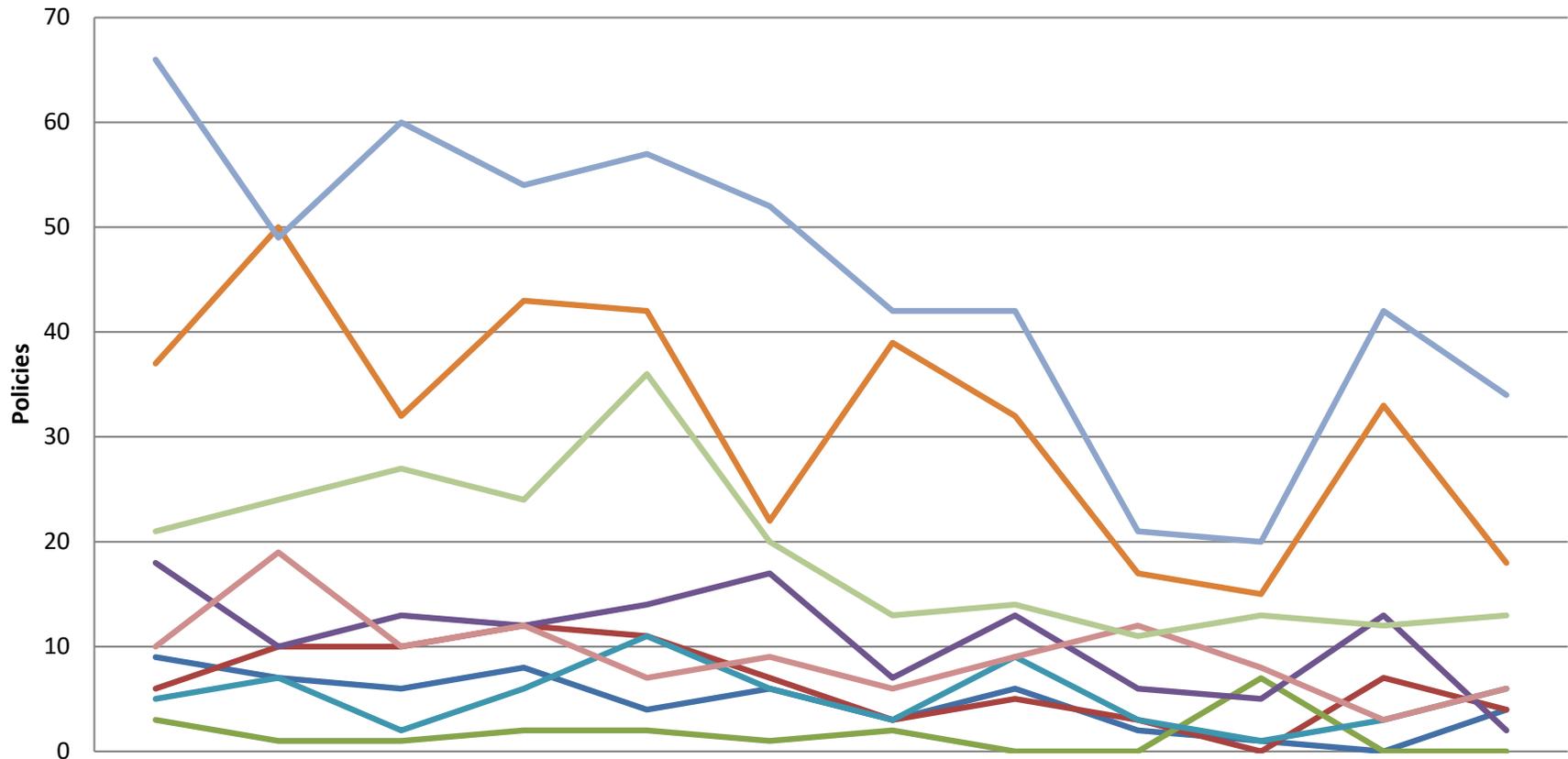


## AIUA New Business (by Zone) (as of February 2026)



	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26
— Gulf Front	9	7	6	8	4	6	3	6	2	1	0	4
— Zone 1 Baldwin	6	10	10	12	11	7	3	5	3	0	7	4
— Zone 1 Mobile	3	1	1	2	2	1	2	0	0	7	0	0
— Zone 2 Baldwin	18	10	13	12	14	17	7	13	6	5	13	2
— Zone 2 Mobile	5	7	2	6	11	6	3	9	3	1	3	6
— Zone 3 Baldwin	37	50	32	43	42	22	39	32	17	15	33	18
— Zone 3 Mobile	66	49	60	54	57	52	42	42	21	20	42	34
— Zone 4 Baldwin	10	19	10	12	7	9	6	9	12	8	3	6
— Zone 4 Mobile	21	24	27	24	36	20	13	14	11	13	12	13