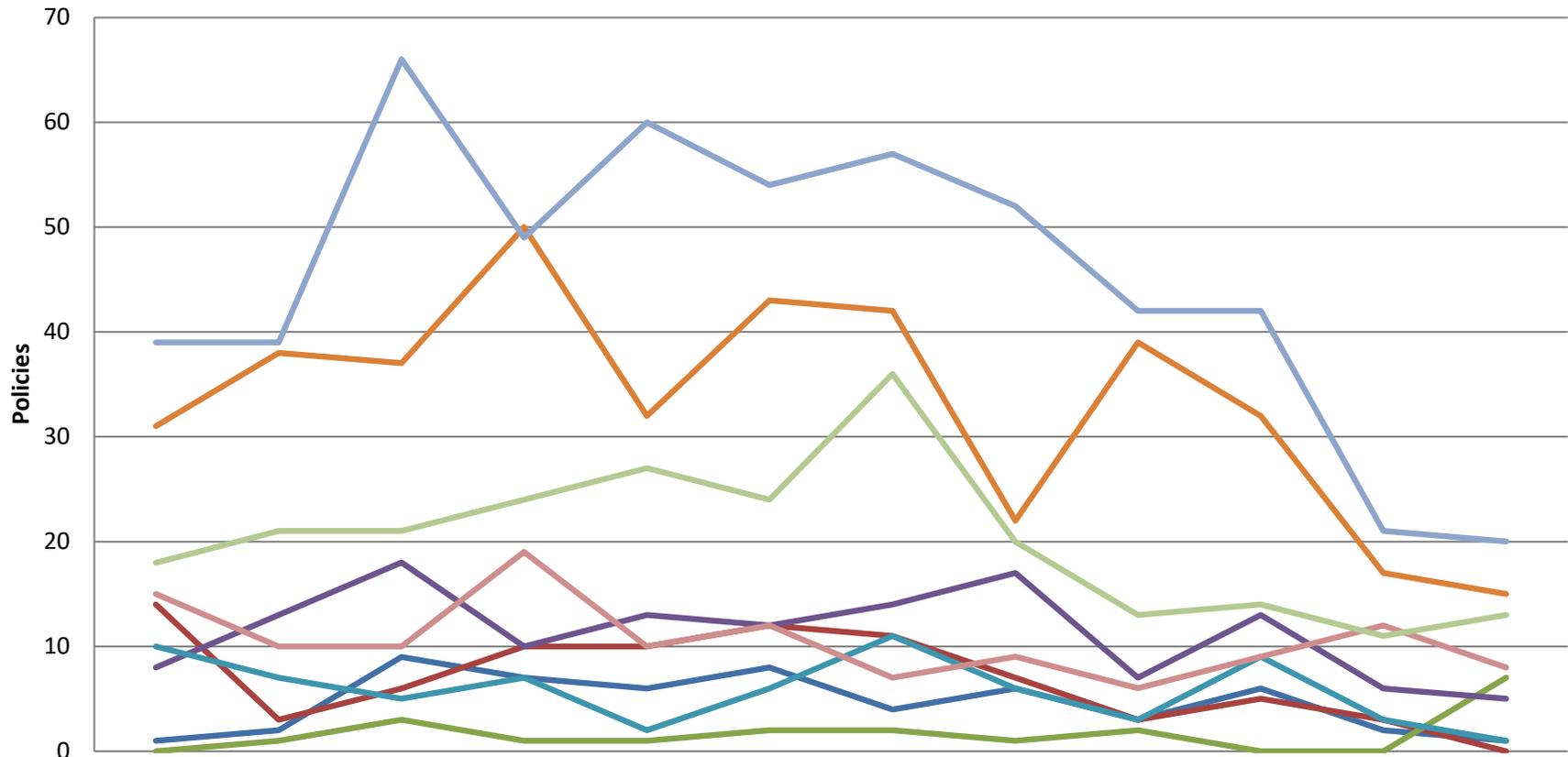


## AIUA New Business (by Zone) (as of December 2025)



	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25
— Gulf Front	1	2	9	7	6	8	4	6	3	6	2	1
— Zone 1 Baldwin	14	3	6	10	10	12	11	7	3	5	3	0
— Zone 1 Mobile	0	1	3	1	1	2	2	1	2	0	0	7
— Zone 2 Baldwin	8	13	18	10	13	12	14	17	7	13	6	5
— Zone 2 Mobile	10	7	5	7	2	6	11	6	3	9	3	1
— Zone 3 Baldwin	31	38	37	50	32	43	42	22	39	32	17	15
— Zone 3 Mobile	39	39	66	49	60	54	57	52	42	42	21	20
— Zone 4 Baldwin	15	10	10	19	10	12	7	9	6	9	12	8
— Zone 4 Mobile	18	21	21	24	27	24	36	20	13	14	11	13