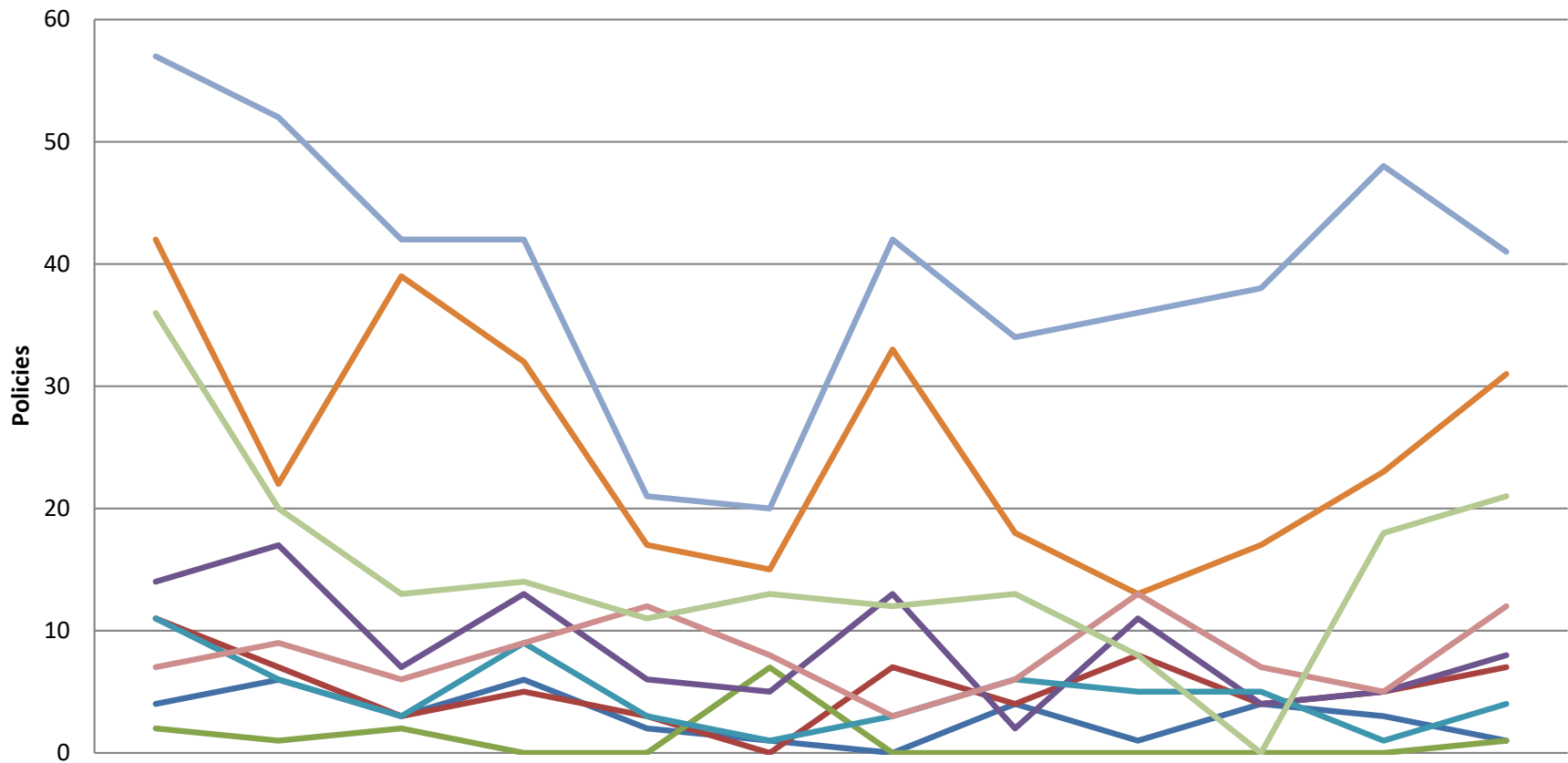


AIUA New Business (by Zone) (as of June 2026)



	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26
Gulf Front	4	6	3	6	2	1	0	4	1	4	3	1
Zone 1 Baldwin	11	7	3	5	3	0	7	4	8	4	5	7
Zone 1 Mobile	2	1	2	0	0	7	0	0	0	0	0	1
Zone 2 Baldwin	14	17	7	13	6	5	13	2	11	4	5	8
Zone 2 Mobile	11	6	3	9	3	1	3	6	5	5	1	4
Zone 3 Baldwin	42	22	39	32	17	15	33	18	13	17	23	31
Zone 3 Mobile	57	52	42	42	21	20	42	34	36	38	48	41
Zone 4 Baldwin	7	9	6	9	12	8	3	6	13	7	5	12
Zone 4 Mobile	36	20	13	14	11	13	12	13	8	0	18	21