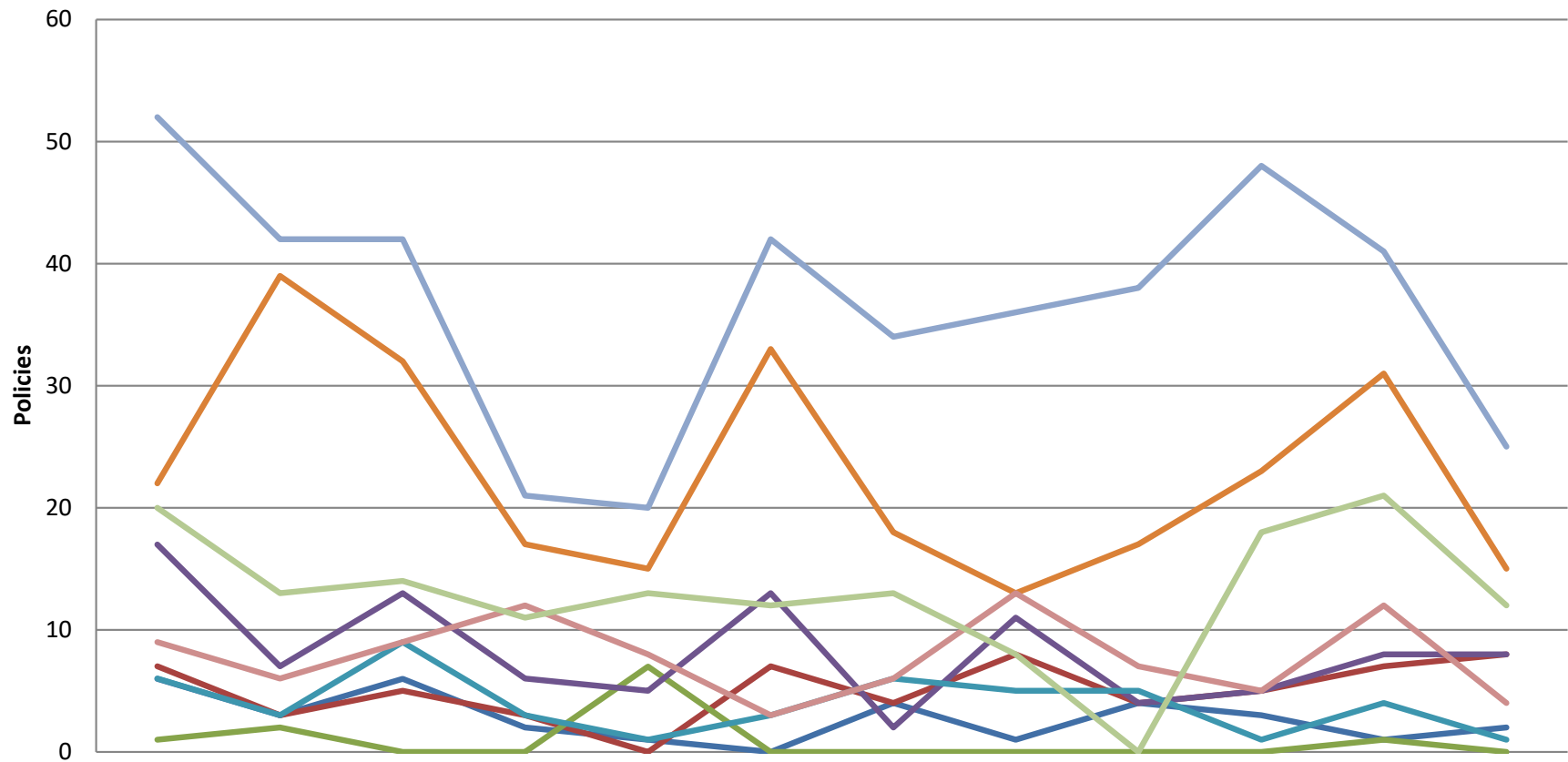


AIUA New Business (by Zone) (as of July 2026)



	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26
— Gulf Front	6	3	6	2	1	0	4	1	4	3	1	2
— Zone 1 Baldwin	7	3	5	3	0	7	4	8	4	5	7	8
— Zone 1 Mobile	1	2	0	0	7	0	0	0	0	0	1	0
— Zone 2 Baldwin	17	7	13	6	5	13	2	11	4	5	8	8
— Zone 2 Mobile	6	3	9	3	1	3	6	5	5	1	4	1
— Zone 3 Baldwin	22	39	32	17	15	33	18	13	17	23	31	15
— Zone 3 Mobile	52	42	42	21	20	42	34	36	38	48	41	25
— Zone 4 Baldwin	9	6	9	12	8	3	6	13	7	5	12	4
— Zone 4 Mobile	20	13	14	11	13	12	13	8	0	18	21	12