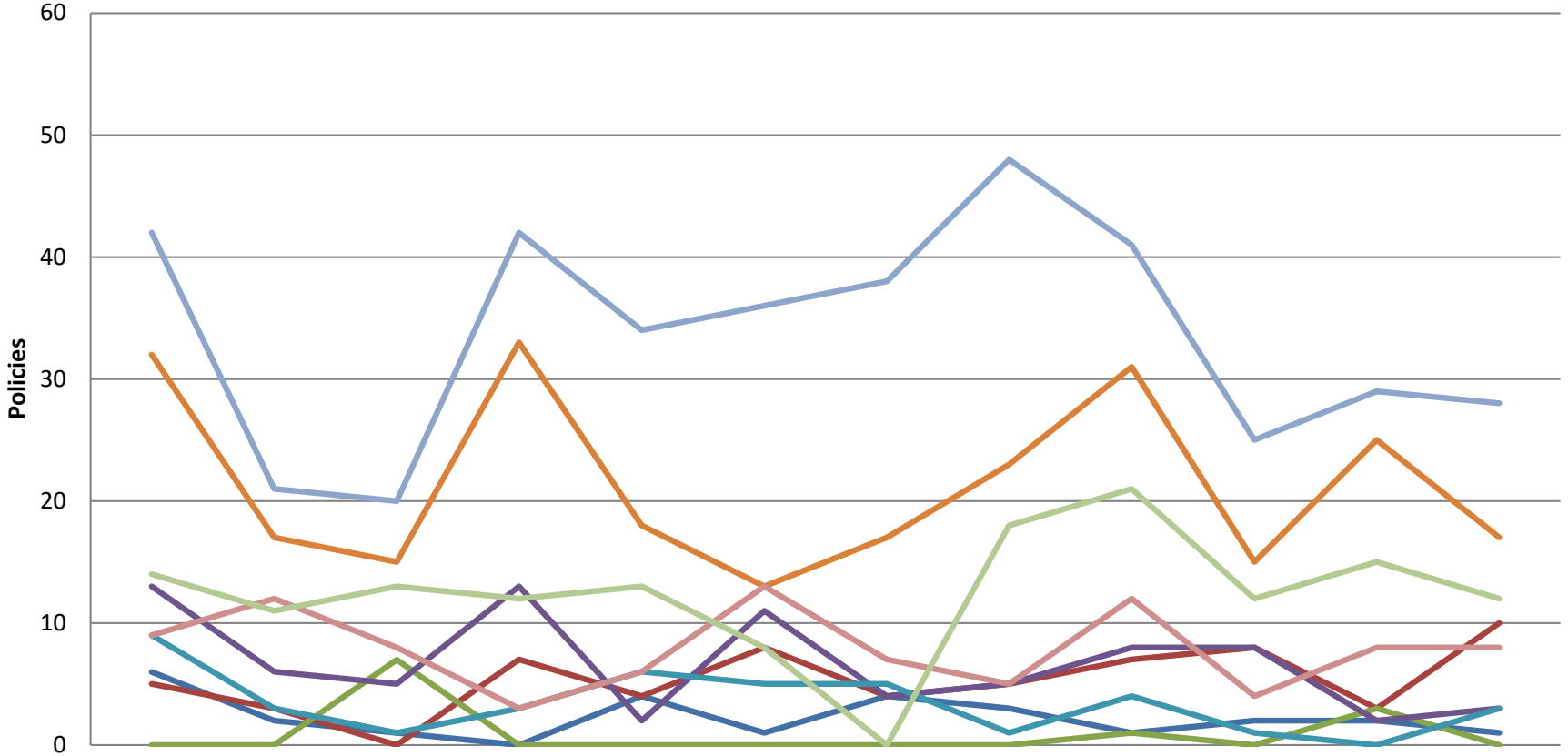
AIUA New Business (by Zone)
(as of September 2026)



	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26	Aug-26	Sep-26
Gulf Front	6	2	1	0	4	1	4	3	1	2	2	1
Zone 1 Baldwin	5	3	0	7	4	8	4	5	7	8	3	10
Zone 1 Mobile	0	0	7	0	0	0	0	0	1	0	3	0
Zone 2 Baldwin	13	6	5	13	2	11	4	5	8	8	2	3
Zone 2 Mobile	9	3	1	3	6	5	5	1	4	1	0	3
Zone 3 Baldwin	32	17	15	33	18	13	17	23	31	15	25	17
Zone 3 Mobile	42	21	20	42	34	36	38	48	41	25	29	28
Zone 4 Baldwin	9	12	8	3	6	13	7	5	12	4	8	8
Zone 4 Mobile	14	11	13	12	13	8	0	18	21	12	15	12